함께 살리는 생명밥상, 생명농업, 생명세상

한살림

Hansalim Cooperative union
Hansalim Cooperative union organization

Cooperative Members/Members (Producer)

Living cooperative
Total 23 cooperatives

Produce
Total 17 unions

Support
Research Institute
Book Publishing company

Hansalim union

General Assembly

Board of directors

Agricultural products committee
Processing product committee

Consulting
Policy planning
Processing industries
Training new workers
Human resource
Education of food life

Living cooperative business
Price decision
PR & planning
Using recycled bottles

Cooperative union Office
<table>
<thead>
<tr>
<th>Sorting</th>
<th>Number of members</th>
<th>Amount of supply</th>
<th>Amount of investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>2000</td>
<td>31,511 (18.6)</td>
<td>18,475,050 (22.8)</td>
<td>1,938,234</td>
</tr>
<tr>
<td>2001</td>
<td>41,031 (30.2)</td>
<td>27,189,800 (47.2)</td>
<td>2,401,525 (23.9)</td>
</tr>
<tr>
<td>2002</td>
<td>60,363 (47.1)</td>
<td>37,822,556 (39.1)</td>
<td>3,453,157 (43.8)</td>
</tr>
<tr>
<td>2003</td>
<td>76,536 (26.2)</td>
<td>49,482,247 (30.8)</td>
<td>4,785,106 (38.6)</td>
</tr>
<tr>
<td>2004</td>
<td>99,761 (30.3)</td>
<td>70,201,734 (41.9)</td>
<td>7,286,258 (52.3)</td>
</tr>
<tr>
<td>2005</td>
<td>115,851 (16.1)</td>
<td>80,932,609 (15.3)</td>
<td>9,513,968 (30.6)</td>
</tr>
<tr>
<td>2006</td>
<td>132,787 (14.6)</td>
<td>93,592,257 (15.6)</td>
<td>11,787,539 (23.9)</td>
</tr>
<tr>
<td>2007</td>
<td>147,339 (10.9)</td>
<td>108,954,457 (16.4)</td>
<td>13,989,965 (18.6)</td>
</tr>
<tr>
<td>2008</td>
<td>170,793 (16.0)</td>
<td>132,597,624 (21.7)</td>
<td>16,531,314 (18.2)</td>
</tr>
<tr>
<td>2009</td>
<td>207,053 (21.2)</td>
<td>158,759,266 (19.7)</td>
<td>20,685,387 (25.1)</td>
</tr>
<tr>
<td>2010</td>
<td>247,072 (19.3)</td>
<td>186,241,576 (17.3)</td>
<td>24,551,669 (18.6)</td>
</tr>
<tr>
<td>2011</td>
<td>293,442 (18.8)</td>
<td>222,581,351 (19.5)</td>
<td>29,217,131 (19.0)</td>
</tr>
<tr>
<td>2012</td>
<td>346,500 (18.4)</td>
<td>253,388,130 (13.8)</td>
<td>34,156,706 (16.9)</td>
</tr>
<tr>
<td>2013</td>
<td>410,211 (18.4)</td>
<td>304,452,202 (20.2)</td>
<td>40,192,779 (17.7)</td>
</tr>
<tr>
<td>2014</td>
<td>481,105 (17.3)</td>
<td>343,690,105 (12.9)</td>
<td>46,680,071 (16.1)</td>
</tr>
<tr>
<td>2015</td>
<td>535,518 (11.3)</td>
<td>362,449,771 (5.5)</td>
<td>52,587,745 (12.7)</td>
</tr>
<tr>
<td>2016</td>
<td>596,240 (11.3)</td>
<td>391,513,506 (8.0)</td>
<td>58,425,614 (11.1)</td>
</tr>
<tr>
<td>2017</td>
<td>643,677 (7.9)</td>
<td>423,344,847 (8.1)</td>
<td>64,838,444 (11.0)</td>
</tr>
</tbody>
</table>
643,677 households participated in 2017. And foods composed of $426 million.
Main business

Producer/Produce area/Increase of consignment

Local Foods Movement

We reduced 1,515 tons of CO\(^2\), participating in “Local Foods Movement” in 2017.
“Same effect as planting 303,000 pine trees”

〈Amount of CO\(^2\) decrease according to “Local foods movement” (ton)〉
Main business

Using recycle bottle and decrease of CO\(^2\)

We reduced 95.6 tons of CO2, participating in “Using recycled bottles movement” in 2015. "Same effect as planting 19,128 pine trees””

<table>
<thead>
<tr>
<th>Category</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Using recycle bottle and decrease of CO2</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supply</td>
<td>1,265,072</td>
<td>1,218,925</td>
<td>1,181,901</td>
</tr>
<tr>
<td>Amount of recovery</td>
<td>252,485</td>
<td>280,945</td>
<td>319,053</td>
</tr>
<tr>
<td>Ration of recovery/year(%)</td>
<td>20.0</td>
<td>23.0</td>
<td>27.0</td>
</tr>
<tr>
<td>Emission of CO2/bottle(g) b</td>
<td>300</td>
<td>300</td>
<td>300</td>
</tr>
<tr>
<td>Decrease of CO2(ton) a×b</td>
<td>75.7</td>
<td>84.2</td>
<td>95.6</td>
</tr>
<tr>
<td>Sort</td>
<td>organic</td>
<td>pesticide-free</td>
<td>Pesticide-low</td>
</tr>
<tr>
<td>-----------------------</td>
<td>---------</td>
<td>----------------</td>
<td>---------------</td>
</tr>
<tr>
<td>staple grains</td>
<td>4,617</td>
<td>385</td>
<td></td>
</tr>
<tr>
<td>other grains</td>
<td>515</td>
<td>488</td>
<td></td>
</tr>
<tr>
<td>root and tuber crop</td>
<td>1,262</td>
<td>126</td>
<td></td>
</tr>
<tr>
<td>plants</td>
<td>7,475</td>
<td>2,460</td>
<td>546</td>
</tr>
<tr>
<td>Fruits</td>
<td>1,337</td>
<td>608</td>
<td>2,298</td>
</tr>
<tr>
<td>Total</td>
<td>15,206</td>
<td>4,067</td>
<td>2,844</td>
</tr>
</tbody>
</table>

The end of 2017 / measure: ton
Daily action to save Life and Earth

HANSALIM

INTRODUCTION

Hansalim is a Cooperative established by the producers and the consumers. The producers farm and produce products believing human and nature as well as the urban and the rural area is connected with the string of life. And the consumers use the products understanding the mind of

WHAT WE DO

- Save our Table
- Save our Agriculture
- Save our life and earth

ANNUAL REPORT

- 2018 Hansalim Story
- 2016 Hansalim Story
- Anseong Distribution Center has Built
- 2013 Asio Gusto
- Save Korean Barely Pork
한살림 생산자연합회

Hansalim  Producer Cooperative union
Members (2017.12)  

Ration of members by province

- Etc (process conference) 4%, 87
- Kangwon, Kyung_ki 18%, 408
- Chungbuk 20%, 452
- Kyungnam 13%, 302
- Kyungbuk 8%, 174
- Jeonnam 6%, 132
- Jeonbuk 4%, 95
- Jeju 5%, 126
- Chungnam 23%, 531

2,220 household
Environment friendly agriculture with Resources Circulation

PRUNDE
Agricultural Corporation
Process of Asan environment-friendly agriculture producer’s organization establishment

- ‘75: - Start to organic agriculture (Institute of agriculture skill)
- ‘79: - YMCA (Umbong Church), grains union
- ‘80: - Start to direct rice business by grains union
- ‘82: - Founded agricultural corporation
- ‘86: - Stop to direct business and dissolution of organization (Because of managing difficulties, dept increasing, drop of cow price)

Inner organization come out based on the peasant movement & Live movement but they could not constitute the producer organization because of economic failure.

Farmers who are left in the area, are encouraged to build up trust each others through combination of success and failure.
Process of Asan environment-friendly agriculture producer’s organization establishment

- ‘87 : - Establish of Hanmaum community (Start to Hansalim movement)
- ‘94 : - Make a U.R negotiation (Making crop group) (New changes of peasant movement)
- ‘96 : -Founded of Asan Hansalim producer union (4 organizations-30 people are participated)
- ‘97 : - There were some different opinions regarding strategy of distribution channel
- ‘99 : - Start to discuss strategy of developing rural agriculture

After U.R negotiation, it is the period of change of peasant movement. The period from alliance with Hansalim till encouraging network with local community since starting local agriculture in 2000.
Process of Asan environment-friendly agriculture producer’s organization establishment

The step of Extensional expansion
2000~2010

- Build up rural agriculture
- Build up environment friendly agriculture producing and processing system
- Establish and vitalize the cluster foundation
- Organic cultivation + Organic stockbreeding + Processing

□ in 2000 : - The day of the local agriculture declaration
  - Found the Purundel agricultural corporation

□ in 2003: - Establish the food processing factory by Purundel agricultural corporation

□ in 2005 : - Select to business of resources circulation cluster in Asan
□ in 2006 : - Start construction of environment friendly support center
  - Attain the ISO9001/ISO14001/HACCP certification (Business of cluster support)
  - Start school meals service in Asan
□ in 2007 : - Completion of environment friendly support center
  - (incorporated company) Establish Purundel stockbreeding company[feed stuff]
□ in 2008 : - Start to organic stockbreeding(calf)
  - (corporation)Establish Purundel food [meat processing]
  - Selected as “farm distribution organization” [Ministry of Agriculture and Forestry]
□ in 2009 : - First supply the organic Korean beef
□ in 2010 : - Completion the direct managing farm (Foundation of community)
Process of Asan environment-friendly agriculture producer’s organization establishment

- in 2011: Discuss public meal service
  (Connection to Chung-nam environment friendly agriculture organization)
- in 2012: Discuss local organization and social enterprise which covers local food and agriculture
  - Discuss establishment of the foundation
  - Making the dry system using burned rice husks (Reduction of energy/reduction of CO₂ emission)
- in 2014: Extend a building the food processing factory by Prundle agricultural corporation
- in 2015: Prundle begin construct food factory
- in 2016: Prundle completed of construction food factory
- in 2017: Prundle extended a cold warehouse for raw material storage

According to change the agricultural environment, they need to make a farming & rural society which can grow consistently

→ Hence, we need to make up a general organization which can provide alternative on current agriculture and rural society
Starting to action and spread of ecological agriculture in rural community, fulfill the organic circular community system and establish the rural community and ecological life style. Make a long-term substance circular system, specialize the community using their circumstance, strengthen the combination of direct business and exchange with consumers, and make the cooperative business with relevant organization in community.

Maximize resources in rural district and minimize resources from outer.

Making the substance circulation system in rural district.

Specialize the rural district using organic vegetable and rice.

District producer leads the business as a leader.

Establish the rural agriculture with producer, consumer, local government and agriculture association.

Arising the value added according to maximize the processing produce of first production.
Start to agriculture in Asan (January 21st, 2000)

Re arrangement of producing area according to change of local structure

Environment friendly agricultural area of north west

Environment friendly agricultural area of north

Environment friendly agricultural area of south

Urban area
Most important organization in environment friendly agricultural industries: Producing plan, managing, making policies for their members

Prudle Agricultural Corporation

- Distribution, processing organization for planned farming producing by producer of Asan union

Asan Environment-friendly Local Agricultural Cluster

- Organization for having network with local producer, professor and researcher

Hansalim Chunan Asan Living Cooperative

- Role of encouraging the consumer organization which can sell producer union’s products.
Role of encouraging the consumer organization which can sell producer union’s product

They help farmers to focus only on produce through undertaking the all processing and distribution of agricultural products

Hansalim Chunan asan living cooperative
Overall decision of policies, producing plan, organization management

Purundel farming

Prundle stock breeding (feed stuff)
Handle food - meat processing

Food business
Bean sprouts
School meals service
Processing
Farming company
RPC (rice processing center)
Lab of corporation
Distribution
Organic stockbreeding direct farm
Education center

Tuition for member’s child of producer consumer member
Support to produce loss/encouragement/facility
Support to tuition of study abroad
Training of international student/education
Sponsor to develop specialist
Sponsor of the Anglican Church of Korea
Sponsor of multicultural family center
Sponsor of child welfare center
Sponsor of social enterprise
Sponsor of goods for Asan welfare center
Sponsor of other agricultural organizations
## Enlargement of environment friendly agriculture members and field area

<table>
<thead>
<tr>
<th>Year</th>
<th>No. of members</th>
<th>Area (ha)</th>
<th>Items</th>
<th>Total area (ha)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Rice farming</td>
<td>Vegetable</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1999</td>
<td>19 people</td>
<td>11.0</td>
<td>7</td>
<td>10 items</td>
</tr>
<tr>
<td>2011</td>
<td>358</td>
<td>383</td>
<td>87</td>
<td>55 items</td>
</tr>
<tr>
<td>2017</td>
<td>330</td>
<td>340</td>
<td>51</td>
<td>47 items</td>
</tr>
</tbody>
</table>

### A Percentage change

<table>
<thead>
<tr>
<th></th>
<th>1999</th>
<th>2011</th>
<th>2017</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Members</td>
<td>19</td>
<td>358</td>
<td>330</td>
<td>1636%</td>
</tr>
<tr>
<td>Rice farming</td>
<td>11.0</td>
<td>383</td>
<td>340</td>
<td>2990%</td>
</tr>
<tr>
<td>Vegetable</td>
<td>7</td>
<td>87</td>
<td>51</td>
<td>628%</td>
</tr>
<tr>
<td>Items</td>
<td></td>
<td></td>
<td></td>
<td>370%</td>
</tr>
<tr>
<td>Total area</td>
<td></td>
<td></td>
<td></td>
<td>2045%</td>
</tr>
</tbody>
</table>
Quantity growth of environment friendly agriculture

- **Category:** 2017 resources
  - rice, vegetable, processing food

- **No. of producing item:** 47 items
  - Food processing, school meals
  - rice milling, feed stuff

- **No. of business:** 15
  - Food processing, school meals
  - rice milling, feed stuff

- **No. of members:** 50 people
  - Regular members, foreigner internship

- **Total fund:** $7.2 million
  - Member’s investment

- **Total sales in 2017:** $26.5 million
  - Dec. 2017 present

**Changes of sales by year**

Measure: won

<table>
<thead>
<tr>
<th>Year</th>
<th>Sales</th>
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<tbody>
<tr>
<td>2001</td>
<td>2</td>
</tr>
<tr>
<td>2002</td>
<td>13</td>
</tr>
<tr>
<td>2003</td>
<td>55</td>
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<tr>
<td>2004</td>
<td>107</td>
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<tr>
<td>2005</td>
<td>120</td>
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<tr>
<td>2006</td>
<td>145</td>
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<tr>
<td>2007</td>
<td>147</td>
</tr>
<tr>
<td>2008</td>
<td>180</td>
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<tr>
<td>2009</td>
<td>189</td>
</tr>
<tr>
<td>2010</td>
<td>239</td>
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<tr>
<td>2011</td>
<td>265</td>
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<tr>
<td>2012</td>
<td>259</td>
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<tr>
<td>2013</td>
<td>285</td>
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<tr>
<td>2014</td>
<td>295</td>
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<td>2015</td>
<td>301</td>
</tr>
<tr>
<td>2016</td>
<td>294</td>
</tr>
<tr>
<td>2017</td>
<td>301</td>
</tr>
<tr>
<td>Category</td>
<td>Type</td>
</tr>
<tr>
<td>--------------------------</td>
<td>-------------------------------------------</td>
</tr>
<tr>
<td>Prundle stockbreeding enterprise</td>
<td>Agricultural corporation ltd.</td>
</tr>
<tr>
<td>Handle Fppd</td>
<td>Agricultural corporation</td>
</tr>
</tbody>
</table>

**Prundle stockbreeding enterprise - Feed stuff**

- **Date of foundation**: Sep.11 in 2007
- **Factory**: Chung-nam Asan Songak-ro 430
- **Ground area**: 8,562m²
- **Total fund**: $1.5 million
- **Amount of sales in 2017**: $2.1 million

**Handle Food - meat processing food**

- **Date of foundation**: May in 2008
- **Factory**: Chung-nam asan Eumbong-myeon wonnamri 222-1
- **Ground area**: 2574.8m²
- **Amount of butchery**: 40/month
- **Total fund**: $1.3 million
- **Amount of sales in 2017**: $6.2 million
Enlargement of processing product industry concerning environment friendly agriculture (Pear extract, onion extract, tofu/soymilk)

<table>
<thead>
<tr>
<th>Category</th>
<th>Present condition</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Producing items</td>
<td>Tofu, soymilk etc</td>
<td>Supply to Hansalim, school meals</td>
</tr>
<tr>
<td>Number of staff</td>
<td>20 people</td>
<td>Regular staff, foreigner internship</td>
</tr>
<tr>
<td>Total sales in 2017</td>
<td>$ 6.0 million</td>
<td>Present Dec. 2017</td>
</tr>
</tbody>
</table>
Environment friendly circular agricultural model

Supply of organic products

Support to consumer's exchange

Farming & stockbreeding process

Farming business

School meal service

Environment friendly Support center

Franchise

Exchange of producer & consumer

Farming house

Stockbreeding household

Organic TMF

Meat processing factory

Trading system

Stockbreeding product supply

Material of organic feedstuff

Organic feedstuff

Muck

Organic feedstuff

Payment

Organic feedstuff

Produce contract

Food factory

Exchange of producer & consumer

Training the organic fertilizer skill

Organic products

Supply contract

Organic feedstuff

Farming house

Environment friendly Center
Medium long term vision of Asan environment friendly agriculture

Sustainable Agriculture

- Vegetable grown in facilities
- Consumer members
- Farming members
- 7 district branch association
- Songak agricultural corporation

Grow vegetable

- Umbong organic stockbreeding
- Dogo organic stockbreeding

- New renewable energy
- Purundle agricultural union

Purundle Food

- Purundle stock breeding
- Purundle School meal service

Food factory

RPC

APC

Fertilizer business

Farming business

Bean sprouts factory

Milling business

Korean native cattle business

Meaningful aged life

Stability of income

Training specialist

Social volunteering

Agricultural welfare foundation (Asan hansailing Farmer foundation)

40 communities

Stability of income

Training specialist

Social volunteering

Agricultural welfare foundation (Asan hansailing Farmer foundation)
감사합니다
Thank you